R J Reynolds
Tobacco Company

F. LEE MANEY
Division Sales Manager

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MAY 10 1993

MAY 3, 1993

TO: P.E. SCHMIDT

SUBJECT: MBO's

DEAR PETER,

RESPONDING TO YOUR DT OF 4/22/93 ON 1993 GOALS, PLEASE FIND ENCLOSED, INITIAL MBO's FOR MY T&D MGR's AND CHRISTINE.

AS THE YEAR CONTINUES, 3 ADDITIONAL OBJECTIVES WILL BE ADDED TO EACH EMPLOYEE WITH UP DATES SUBMITTED TO YOU.

SINCERELY,

F.LEE MANEY
FLM/CL
CC: FILE

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"We work for smokers."

Source: https://www.industrydocuments.ucsf.edu/docs/hpbp0000